

THE IVY INN HEDDINGTON

- Built in the 17th Century
- Opened as a beer house in 1885
- Grade II listed since 1986
- Currently owned by Wadworths
 Brewery, Devizes
- Asset of Community Value status confirmed 2014
- What does this mean?



WHAT IS AN ASSET OF COMMUNITY VALUE (AOCV)?

- Established on The Ivy Inn in 2014 and renewed in 2019
- Registered by Wiltshire Council
- Owner has to notify Wiltshire Council of their wish to sell.
- This triggers an "interim moratorium" where the seller is not allowed to proceed for 6 weeks
- During the initial 6 weeks, the Community Group that requested AOCV can ask to be considered as a bidder.
- If this is done the moratorium is extended for 6 months from the date of the "intent to sell" notice being received by the Council.
- The Community Group must have formed itself into an "approved legal entity" for this request to bid to be accepted by the Council.
- Owner is not forced to sell to the Community Group

THE IVY INN, RECENT DEVELOPMENTS

- Friends of The Ivy Community Group set up in 2019
- Wadworths announce their intention to sell on 2/5/2024.
- FOTI now listed as a Company Limited by Guarantee.
 - can be changed to another legal entity in due course if we wish to do so.
- Company status required to requested to be considered as bidders.
- This has been done.
- Wadworths now unable to sell to anyone else until 2/11/2024.
- No REQUIREMENT to sell to FOTI/community group.

CONSEQUENCES FOR THE VILLAGE IF IT LOSES ITS PUB

- Highly unlikely to ever re-open.
- Loss of a historical site of longstanding village traditions and fond memories.
- Loss of a hospitality venue.
- Loss of a community hub where friends and groups can meet.
- Reduction in house valuations of 7-10%. (CAMRA UK)
- Potentially unpopular re-development of the site.

SO WHAT HAPPENS NOW?

- Village has to decide whether it wants to try to keep the pub open.
- If so, how do we do it?
- Do we just hope someone/company buys it and keeps it running?
 - village then has no way of influencing the services offered.
 - the new owner may then apply for "change of use"
 - we would have to reapply for another AOCV Order very quickly.
 - OR
- Do we want to buy it and manage it ourselves?
- If so, on what basis?

CURRENT SALE CONDITIONS

- Will be advertised for sale as a "vacant Public House"
- Price Guide...in excess of £450,000 + VAT = £540,000
- No structural survey has been carried out...sold "as seen".
- Current Landlord has a tenancy agreement in place until the end of December 2024
- The pub will remain "open" until that date unless a sale is completed before then or the landlord leaves.
- If the existing tenant leaves before, the pub will not be reopened prior to any agreed sale.

POSSIBLE OUTCOMES

- Sold to another brewery/pub co
 - same problems, different owners
- No sale agreed to anyone
 - pub becomes derelict and is eventually sold on the cheap for re-development
- Sold to an individual who applies for CoU planning permission
 - would need support of PC to challenge the planning consent.
- Sold to local wealthy individuals who have the village's best interests at heart.

PUB IS SOLD TO LOCAL PERSON/PEOPLE/PLG?

- Wealthy individual/s possibly in the village buy the pub and run it as a business.
- Issue shares for the village and others to purchase.
- Votes dictated by number of shares owned.
- Can lead to "domination" by those who put more money into the project.
- Unable to access community based funding.
- Commercial Business, any profit belongs to the owners/shareholders.
- If the venture fails, back to square one.
- As a result, FOTI would need to reapply for AOCV status immediately after the sale.

VILLAGE FORMS A COMMUNITY OWNERSHIP GROUP

- Theoretically preserves The Ivy as a village asset for as long as we want it.
- The most successful way to "rescue" a village pub.
- Everyone has an opportunity to influence what services are provided.
- Allows access to Government/Charity backed Community Funding
- Possible long-term support from experts.
- Requires genuine COMMITMENT from the people in the village.
- Lots of different models, most would attract funding/support.

MUST HAVE ONE OF THESE STRUCTURES

- Charity usually not considered suitable for running a pub
- Community Interest Company (CIC)
- Company Limited by Guarantee that is not profit making
- Community Benefit Society

COMMUNITY INTEREST COMPANY (CIC)

- Company exists to benefit the community, not the shareholders.
- Works like a normal company so needs directors, secretary, etc
- Limited by Guarantee so protects the directors from personal liability.
- Approximately 20 community pubs across England have adopted this model.
- Does not qualify for help from specialist organisations.
- Can be time consuming to establish.

COMMUNITY BENEFIT SOCIETIES (CBS)

- By far the most common community pub ownership model.
- Significant number of local people need to be involved, typically 100-200.
- Requires a Community Share issue, cost decided by a "steering committee".
- Gets support from Plunkett UK and Co-operatives UK other models might not.
- Easy to access grant and supported loans.
- Everyone that buys a share gets a vote.
- Shares can be withdrawn but not sold or transferred.
- Requires a committee which is re-elected intermittently and holds regular shareholder meetings.
- If it dissolves the remaining assets can be transferred to another local group.

WHO ARE PLUNKETT'S UK?

- Charity supporting community owned pubs.
- Groups expected to join as "members" which helps to fund the charity.
- They have already offered 2 hours of remote consultation via Zoom/Teams.
- They will advise the steering group on share issue, price etc.
- They offer free legal advice.
- Also part of Co-operatives UK.
- Only support the CBS model.

THE SEVEN CO-OPERATIVE PRINCIPLES

- Adoption required by CBS and, probably, CICs.
 - 1) Owned and controlled by it's members.
 - 2) Democratic 1 member, 1 vote.
 - 3) Every member contributes financially usually by buying a share.
 - 4) Independent.
 - 5) Offers training and education to all members, making it sustainable.
 - 6) Works co-operatively with other co-ops.
 - **7)** Supports the wider community.

TOP TIPS FROM OTHERS.

- Make it more than a pub.
 - Add on a community shop/post office/cafe etc it will help it attracting funding.
- Get as many demographic groups involved as you can.
- Make people aware that this will need COMMITMENT but, if done well is extremely REWARDING.
- Don't try and run it yourselves, appoint an experienced manager...and pay them!
- Make sure that people will use the new facility by doing local questionnaires.
- If the village appears apathetic, don't be afraid to pull out, this cannot be achieved by just a few individuals, it requires the WHOLE COMMUNITY to be behind the project.
- It could be the best thing that's ever happened to help unify the community.

CASE HISTORY 1

- Anglers Rest, Bamford, Derbyshire
- 2013 became the first community owned pub in the county.
- Also developed a cafe and a post office.
- Sold by Admiral Taverns after a series of unsuccessful tenancies.
- Getting "rave reviews" on TripAdviser.
- Started with several people taking out the AOCV.
- Now involves the majority of the village.

CASE HISTORY 2

- Bell Inn, Walcott Street, Bath
- Community purchase driven by the wish of the regulars to keep the dedication to live music and artisan produce when the longstanding landlord departed.
- Has agreed to having the 7 co-operative principles driving it's business model.
- In 2013 was the largest pub buyout project in England.
- Now owned by over 500 of its customers and fans.
- Open to helping other local start up co-operative/CBS groups.

WHAT MIGHT IT LOOK LIKE IF WE GET IT RIGHT?

- Pub open more regularly AND as a Free House.
- Alcohol price SIGNIFICANTLY cheapereg pint of real ale at approx £3.50.
- Community shop/hub.
- Music venue for local/chosen acts.
- Meeting space for local groups.
- "Deals" with/for local businesses.
- Capitalise on being on the National Cycle Path.
- A happy, vibrant atmosphere in a social centre.
- A rewarding experience for everyone and a sense of autonomy.

WHAT DO WE NEED TO DO TONIGHT?

- Decide if there is enough motivation to try.
- Agree the model we wish to adopt.
- Decide who will be on the steering committee usually no more than 6-8 people.
 - ideally needs to be representative, diverse and with appropriate skills.
- Agree to adopt the 7 Co-operative Principles as a guide to how we will do business.
- Supply contact details if you want to be on the WhatsApp Group to keep in touch.
- Agree to FOTI applying for membership of the Amenities Committee.
- Agree the need for another meeting when we have received specialist advice.

THANK YOU FOR COMING.

QUESTIONS

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